



*Hospitals and health systems need to be valued for a variety of purposes including to support affiliations, mergers, or acquisition transactions from both strategic and regulatory perspectives, for financial reporting, or for purposes of a general strategic or regulatory review.*

## KEY FACTORS THAT INFLUENCE HOSPITAL VALUATIONS

- Size of facility or system
- Age and condition of facility & equipment
- Diversity and sustainability of referral sources
- Local competition and market
- Service mix
- Payer mix
- Commercial contracts
- Control-level of subject interest

## MARKET DATA FROM CONTROLLING INTEREST TRANSACTIONS

	Size Characteristics			Benchmarks		
	Price (EV)	Revenue	EBITDA	EBITDA Margins	Revenue Multiple	EBITDA Multiple
10th Percentile	\$ 21,880,000	\$ 56,679,496	\$ 3,937,386	5.3%	0.3	4.0
25th Percentile	\$ 40,125,000	\$ 89,170,134	\$ 6,590,883	6.6%	0.5	5.3
Median	\$ 120,000,000	\$ 161,330,604	\$ 16,040,000	9.2%	0.7	7.3
75th Percentile	\$ 330,050,000	\$ 399,770,234	\$ 45,985,157	12.3%	0.9	9.8
90th Percentile	\$ 762,000,000	\$ 717,223,222	\$ 94,221,800	14.5%	1.2	12.0

Source: Scope Research

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